



Program:

02/12/2026 8:16 PM

Application #: 361386

Application / Project Name:

GIM Youth-Led Farm - 361386

Application Party ID:

325641

Organization ID#:

14227

Please complete the fields below for your organization. If your program is sponsored by a fiscal agent, please complete the information for the sponsor organization.

Organization Legal Name:

Girls Inc. of Memphis

LIVEGIVEmidsouth.org Profile URL:

<https://roundtable.livegivemidsouth.org/organizations/1145076>

Organization Address:

1179 Dellwood Ave, Memphis, TN 38127

Organization Phone Number:

9015230217

If your program is sponsored by a fiscal agent, please list the name of your program.

Grant Contact Name:

Bowling, Debra

Grant Contact Title:

Grant Admin

Grant Contact Email:

dbowling@girlsincmemphis.org



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Grant Contact Phone:

9015230217

As stated in the application guidelines, an eligibility requirement for this application is a LIVEGIVEmidsouth.org profile in progress. To meet eligibility, the applying organization needs to submit a new LIVEGIVEmidsouth.org profile to be published OR submit updates to an existing profile for review by February 6, 2026.

I understand this requirement.

Yes

As stated in the application guidelines, a representative from each organization chosen as a grant finalist must participate in the presentation for the GiVE 365 Finals event in April.

I understand this requirement.

Yes

In order to keep GiVE 365 members informed of the grant's progress, grantees are required to provide brief updates that can be shared with members two times in the twelve-month grant period. If awarded this grant, you will be asked to provide updates that might be shared with GiVE 365 members through some or all of the following methods: social media, e-newsletters, photos/videos, site visits, and other donor education opportunities.

I understand this requirement.

Yes

How will GiVE 365 funds be used?

Expand or sustain an existing program

Grant Amount Requesting:

\$22,000.00



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Please provide a brief 2-3 sentence summary of your project or program for use in communications with GiVE 365 members and for The Finals event program, should your application be chosen. (The description may be edited by staff.)

Launched in 2015, the GIM youth-led farm supports teen girls in combating food insecurity and leading change in Frayser. Through hands-on urban farming, culinary education, and business training, our expanded campus, which includes an urban farm, greenhouse, farm-to-table teaching kitchen, and outdoor learning spaces, serves as a vibrant hub for healthy food access and youth leadership development.

Please explain the ways your organization helps build food access and community connection through homegrown solutions.

The GIM youth farm is a vibrant model for food access and community connection, led by youth through agricultural and educational programs. Over five seasons, the farm produced diverse vegetables, fruits, herbs, and honey. In the final season, it distributed 21,000 pounds of food, with 80% staying in the community—7,000 pounds through sales, 6,800 donated to shelters and pantries, and 2,000 in weekly shares for participating girls and volunteers. By involving youth in planting, harvesting, sales, and management, the program empowers young women as leaders in food justice and enterprise. The farm also engages local businesses and families from seed to table.

Today, the farm's soft re-launch marks a new era with a state-of-the-art campus. Farm Crew teens engage in decision-making, marketing, and culinary education. Fresh produce features at markets, demonstrations, and community meals. Partnerships with organizations like the Center for Culinary Cultivation create workforce development, credentials, and job placement opportunities. Year-round camps give even the youngest girls culinary skills. Through ongoing food giveaways, school partnerships, and public workshops, the GIM youth farm builds a vibrant ecosystem of healthy food access, youth empowerment, and strong community connection.

How will the grant funds be used?

Grant funding will fuel the growth and sustainability of our youth farm by providing essential agricultural supplies for teens and volunteers and supporting greenhouse programming for youth ages 5-18. Serving over 1,500 girls annually, plus more than 300 additional youth, our farm depends on a steady supply of equipment, tools, fuel, and key materials such as gloves, potting trays, and soil. With this support, we will ensure that young people at our Frayser Campus have access to the resources and hands-on experiences they need to thrive as the next generation of leaders in agriculture and healthy food access.



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Explain how people from the communities you serve are involved in your organization's decision-making.

From the initial land acquisition in 2005 to the development of our youth farm program, community voice and input have guided every step of our journey. Our participants, especially our girls, play an active role in shaping the program's direction and evolution. They do this through annual surveys, regular feedback sessions, and hands-on involvement in decision-making and as program participants through our Strong, Smart, and Bold Measurement Outcome Survey. This collaborative approach ensures that continuous improvement is driven by those most impacted. It makes the farm a true reflection of our community's vision and leadership.

The Farm crew sets the vision for the growing season, directs sales, and leads produce donations.

As a result of this funding, what will be achieved for both your organization and those you serve?

This funding will drive a transformative season at GIM. We will deliver hands-on agricultural education to over 1,000 youth and 500 volunteers and will serve over 1,500 families through food drives and free programs. With these resources, we will expand our orchard of 50 fruit trees and add berries, vegetables, and herbs for the market. Grant support will allow us to run an integrated farm-to-table program, using farm-grown ingredients for culinary lessons and community meals. These efforts will boost food security and healthy eating in our low-income community.

Full Name of Executive Director or Authorized Signer:

Sylvia Martinez, President & CEO

Date:

2/12/2026

Girls Inc. of Memphis

**Girls Inc. Youth Farm Program
FY2026 - Budget**

REVENUE

Contributions – Restricted	75,000
Seeding Sales	5,000
Farm-to table on-site Dinners	10,000
Market and onsite Stand Sales &	20,000
Grant Opportunities	175,000
Total Operating Income	285,000

OPERATING EXPENSES

Salaries	140,000
Farm Director @ 100% time - \$60,000	
Farmer Educators (2) @ 100% time - \$80,000	
Taxes and Benefits	23,800
Liability Insurance	2,800
Professional Fees	60,000
Youth Farm Stipends (10) @ \$6,000 each - \$60,000	
Total Employee & Fringe	226,600
Fees & Charges	7,200
Equipment and Supplies	15,680
Other	
Farm Operations and Planning	5,820
Travel and Transportation	2,500
Program-Related Fees	6,200
Occupancy	18,000
Farmsite Dinner	1000
Marketing	2000
Total Operating Expense	285,000

Girls Inc. of Memphis FY25



Inspiring all girls to be strong, smart, and bold

WHAT WE DO



Whether after school or during the school day, the Girls Inc. Experience equips girls with the support, knowledge, and skills to reach their full potential.

THE GIRLS INC. EXPERIENCE INCLUDES A COMBINATION OF:

MENTOR RELATIONSHIPS

PRO-GIRL ENVIRONMENT

EVIDENCE-BASED PROGRAMMING

ADVOCACY WITH AND FOR GIRLS



Inspiring all girls to be strong, smart, and bold

OUR EVIDENCE-BASED PROGRAMMING WORKS

Our comprehensive approach equips girls to grow up:



HEALTHY

Girls are more likely to exercise and participate in sports.



EDUCATED

Girls perform better on standardized math tests and are more prepared to enter college.



INDEPENDENT

Girls are more likely to see themselves as leaders--and their peers do too.

Girls Inc. girls showed a significant advantage over their peers in 20 impact areas.

[Read](#) about the findings of the 2-year study conducted by the American Institutes for Research.

Girls Take the Lead Study: [SSB Girls Take the Lead \(FINAL\)](#)

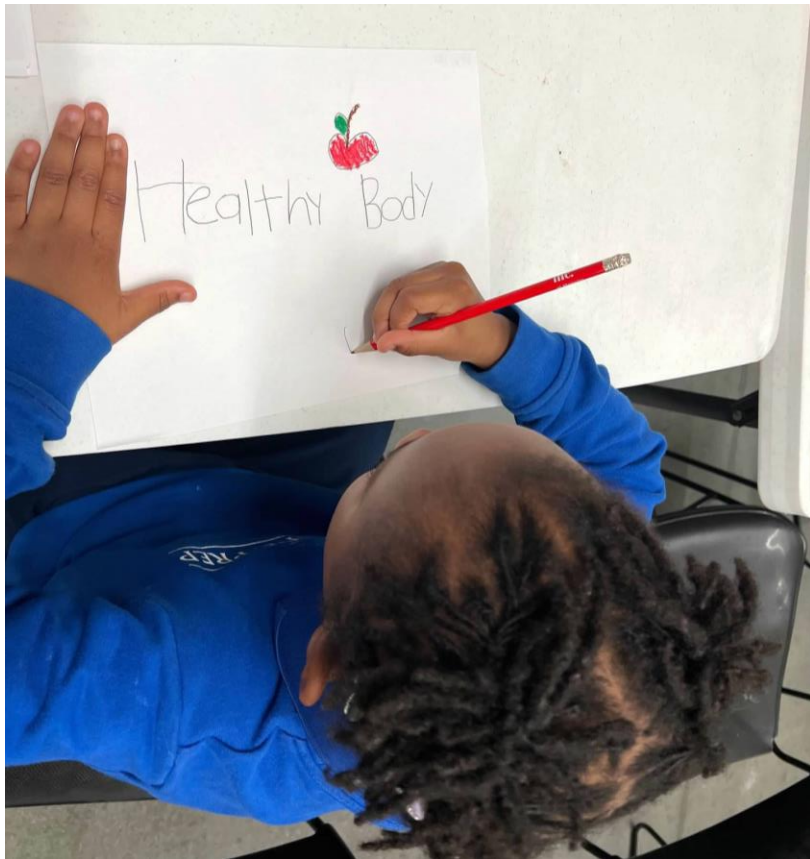


Inspiring all girls to be strong, smart, and bold



**girls
inc.**
of Memphis

Girls Inc. of Memphis provides a **pro-girl, affirming environment**. We cultivate physically and emotionally safe environments where girls are encouraged to take risks, learn from mistakes and grow. Girls build a sisterhood of support that lasts a lifetime!



**girls
inc.**
of Memphis

Girls Inc. of Memphis provides **evidence-based programming** that is proven to make a measurable difference in the lives of girls. Girls Inc. girls are more likely to be engaged in and attend school and to be prepared for life after high school.



**girls
inc.**
of Memphis

Girls Inc. of Memphis focuses on the whole girl from age 5-18. We address **every aspect of a girl's life** to prepare every girl to discover her strengths, find her power, and create change in her own life in the world around her.



Girls Inc. of Memphis collaborates with community partners to provide resources and support to girls and families! Together, we make **Memphis Greater**. This fiscal year we partner with the Sow Project, they held culinary classes for adults in the day and culinary classes for youth during camps.

**girls
inc.**
of Memphis



**girls
inc.**
of Memphis

Girls Inc. girls are **STRONG**. Girls Inc. girls are more likely to exercise regularly and participate on sports teams. Because of our on-going relationship with Memphis Inner City Rugby, this year we hosted Rugby Sports Camps in partnership with them.



**girls
inc.**
of Memphis

Girls Inc. of Memphis girls are **SMART!** Girls Inc. girls are more likely than their peers to have higher standardized math scores and self-confidence in STEM subjects and see themselves in STEM careers. Through our Woz Ed STEM curricula girls learned Animation, Robotics, and Coding this summer.



**girls
inc.**

of Memphis

Girls Inc. of Memphis girls are **BOLD and brave**. They embrace new experiences and chart a path for their future and fulfilling careers. Girls have the right to prepare for interesting work and economic independence. This year's Girl of the Year, celebrated 13 years of participation and received both a National Girls Inc scholarship, and a Posse Scholarship which secured a 4-year tuition free to Cornell College.

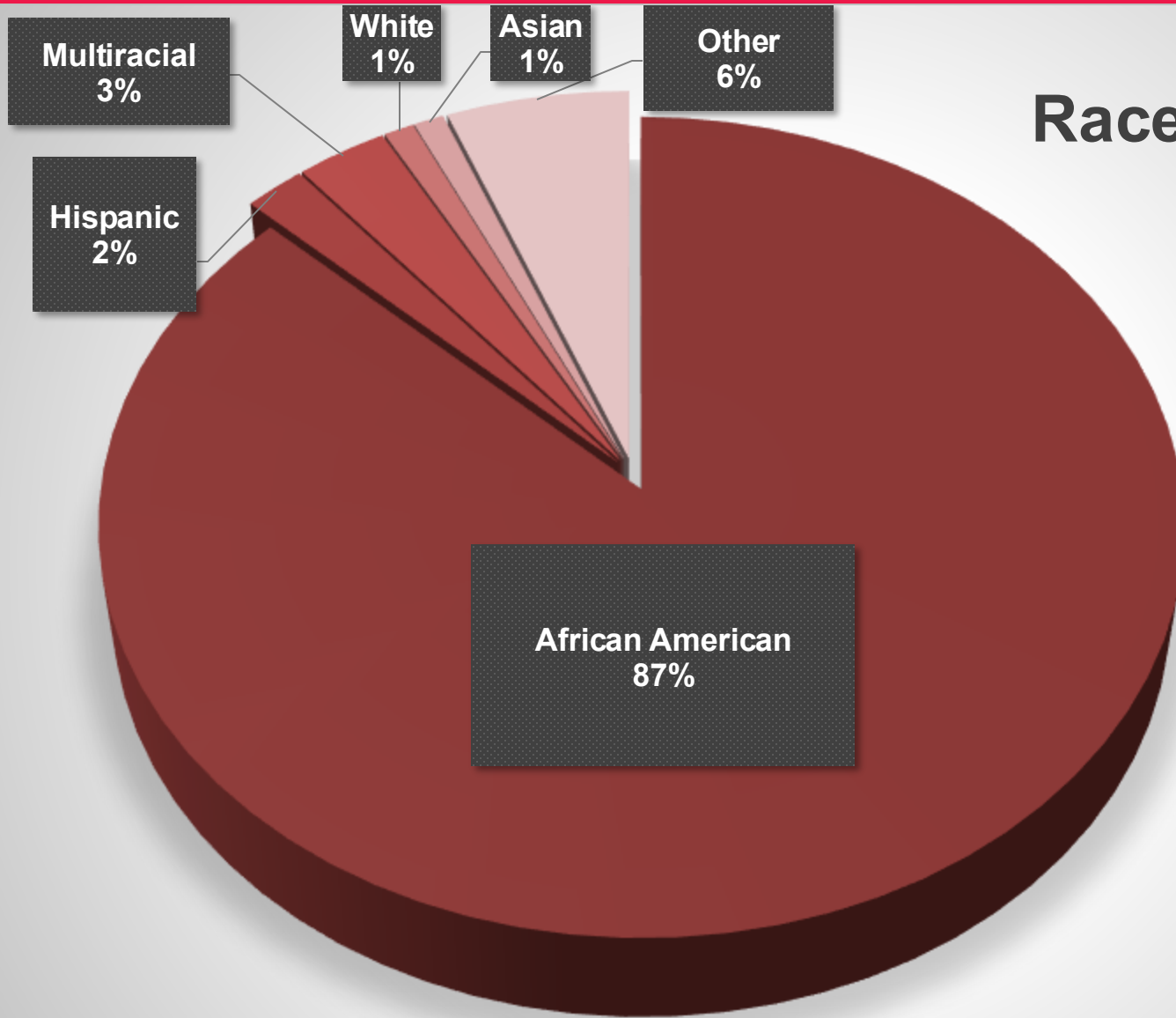
Girls Inc. of Memphis F25



Girls Served by Year

F19	F20	F21	F22	F23	F24	F25
1655	1633	2039	1219	2036	1842	1533

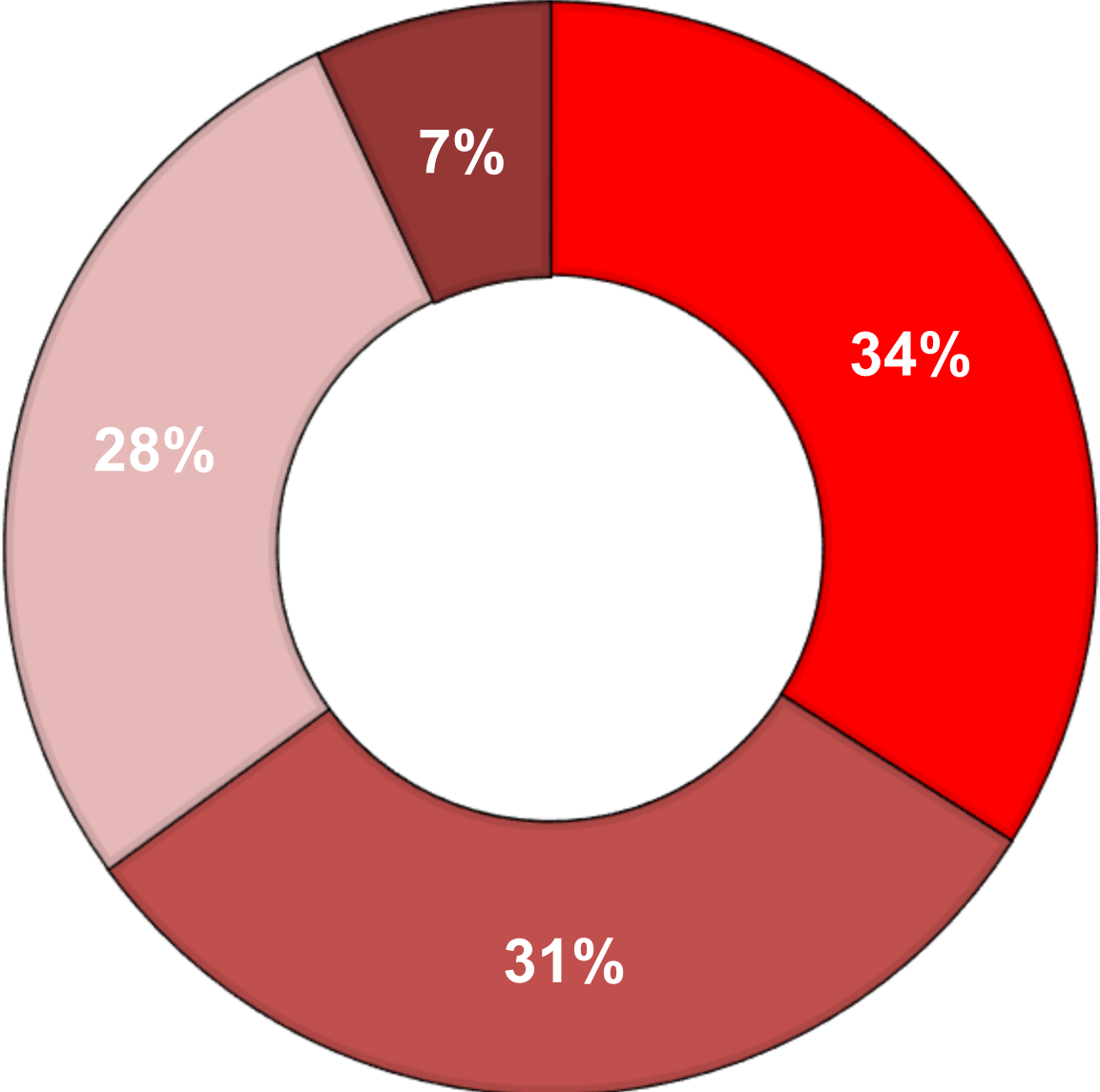
Race/Ethnicity



- African American
- Hispanic
- Multiracial
- White
- Asian
- Other

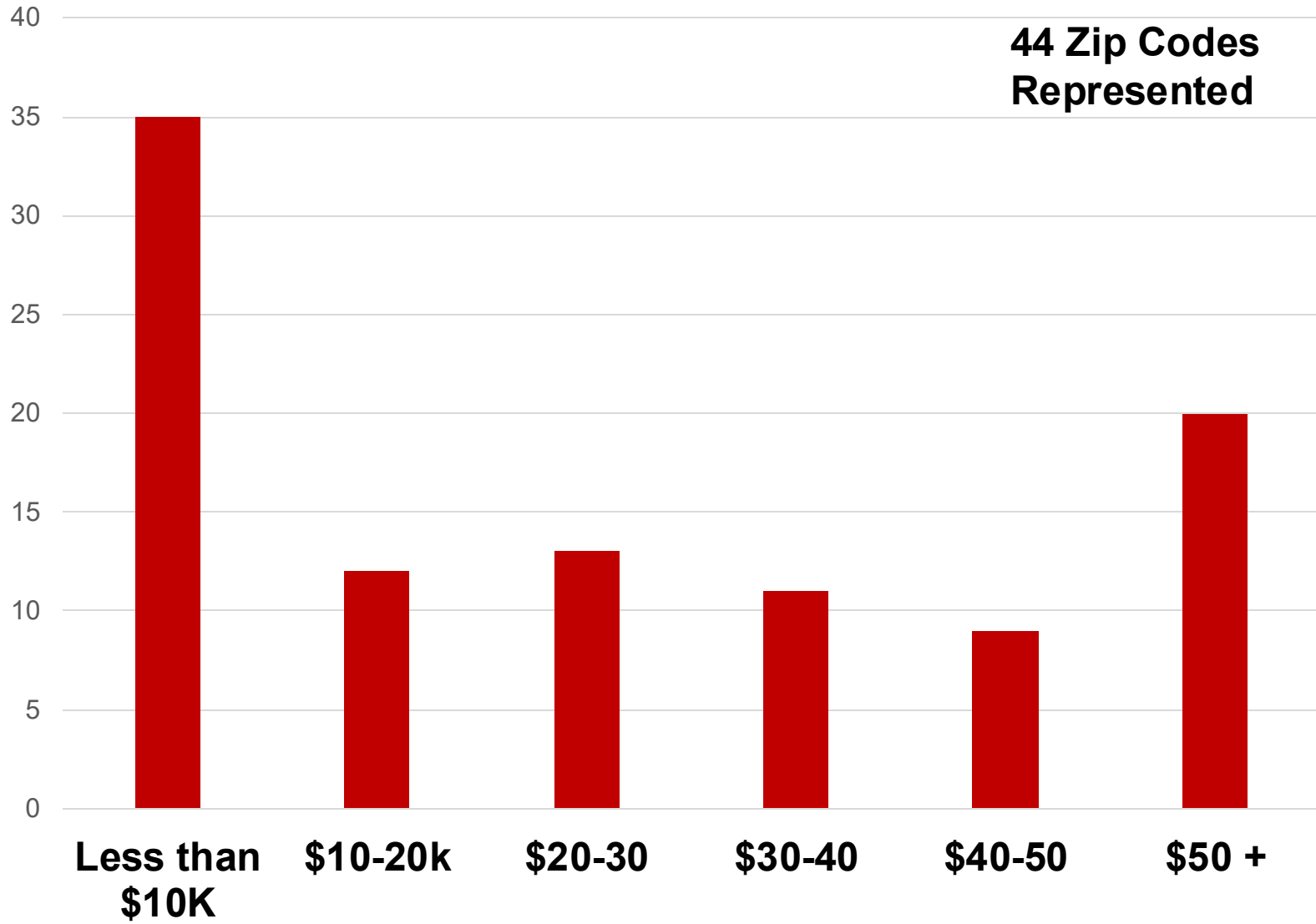
AGE BREAKDOWN

■ Ages 5-8 ■ Ages 9-11 ■ Ages 12-14 ■ Ages 14+



Annual Income

**44 Zip Codes
Represented**



Lucille DeVore Tucker



To right-size our our organization and looking forward to financial sustainability, we sold our original center at 686 N. 7th Street, a Victorian home turn Center in December 2024. It was the beginning of Girls Club, now Girls Inc. history.

YOUTH FARM PROGRAM

F25 brought back our Youth Farm Program and began planting



- **We hosted:**
- A Greenhouse Ribbon Cutting Event
- Partner with 4-H; hosted Goats
- Piloted our youth and adult culinary classes with a farm to table component
- Hosted our first Sow and Grow Brunch at our farm in partnership with the Sow Project
- Garden Club classes for ages 5 and up
- We have a fruit and berry orchard in place
- Grew tomatoes, green beans, kale, okra, carrots, radishes, and sunflowers
- Re-launched our Farm Crew High School Intern program


GIRLS INC. GIRLS ARE

STRONG, SMART & BOLD

Girls Inc. of Memphis is dedicated to making a measurable difference in the lives of girls and has developed the Girls Inc. Strong, Smart, and Bold Outcomes Survey to measure indicators of girl success in a network-wide survey each year. In 2023, over 100 Memphis girls ages 9 and up, participated. The selected results are below.


GIRLS INC. PARTICIPANTS VALUE HEALTHY & ACTIVE LIVES

78%
of participants exercise for
60 minutes at least 3 days a
week




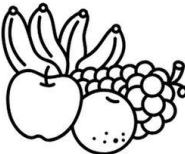
74%
of participants played on at
least one sports team in the
past year

66%
of participants ate breakfast
the morning of the survey



THEY LEARN TO FORM HEALTHY LIFESTYLE HABITS



77%
of participants ate
at least one
serving of fruit in
the 24 hours prior
to the survey



72%
of participants ate at
least one serving of
vegetables in the 24
hours prior to the
survey

THEY LEARN TO LOVE & CARE FOR THEMSELVES

75%
of participants are
happy with their
bodies



73%
of participants said
their mental health
was good some or most
of the time over the
past 30 days

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GIRLS INC. PARTICIPANTS ARE EAGER TO LEARN

Over 7 in 10 Girls Inc. participants...

- care about doing well in school (93%)
- try to find out more about the things that interest them (87%)
- like learning new things (78%)



More than **91%** of participants reported earning mostly As & Bs in the past year in Language Arts



THEY VALUE THEIR EDUCATION

96%
of participants plan on graduating from college



79%
of participants say "I can do even the hardest homework if I try."



THEY LEARN TO EXPLORE THEIR INTERESTS & DEVELOP LIFE SKILLS



95%
of participants believe that they are good readers



72%
of participants say they want to learn more about science, computers, and technology

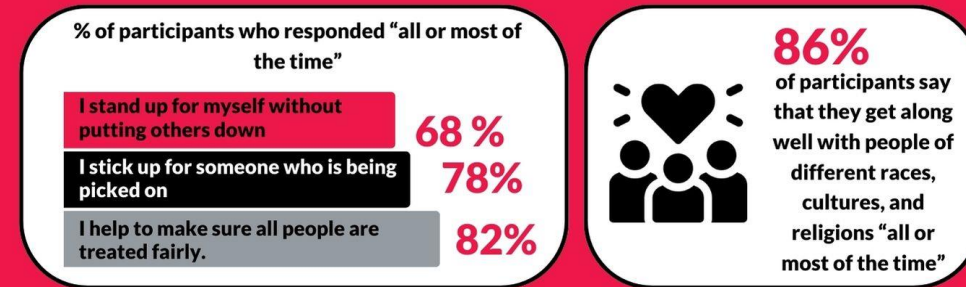
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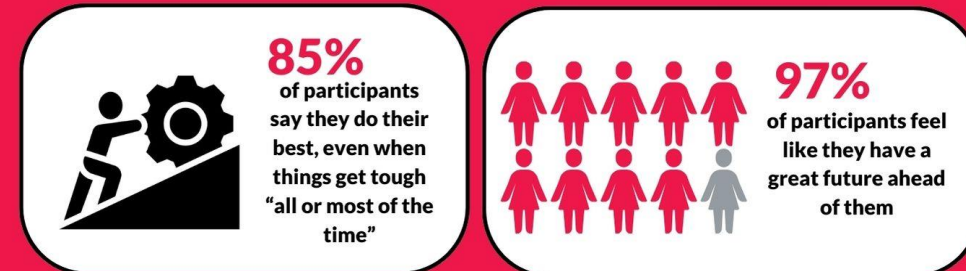
GIRLS INC. PARTICIPANTS VALUE COMMUNITY ENGAGEMENT



THEY'RE OPEN-MINDED & RESPECTFUL OF OTHERS



THEY LEARN DILIGENCE, PERSISTENCE, & RESILIENCE



**F25
approved
Budget**

REVENUES:

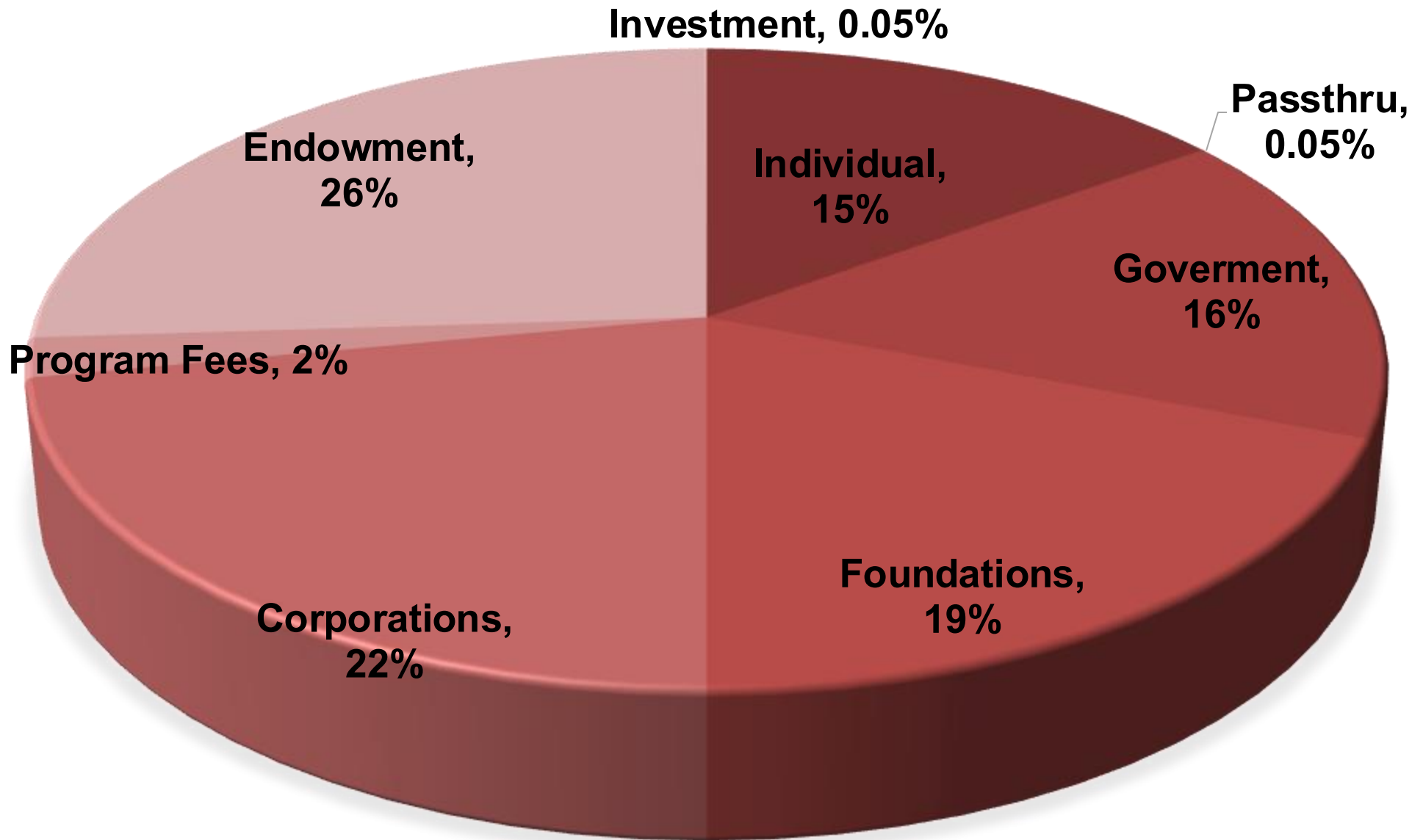
Individual Contributions	\$425,000
Associated Organizations	\$5,000
Government Grants	\$160,000
Foundations	\$602,000
Corporations	\$425,000
Program Fees	\$75,000
Endowment	\$300,000
Total Revenues	<u>\$1,992,000</u>

EXPENSES:

Salaries	\$931,800
Taxes & Benefits	\$139,770
Professional Fees	\$74,000
Security	\$120,000
Supplies	\$125,720
Telephone	\$10,000
Interest	\$100,000
Postage and Delivery	\$2,100
Insurance - Liability	\$40,000
Equipment Rental	\$12,500
Occupancy	\$67,500
Printing	\$1,500
Transportation	\$6,000
Dues and Subscriptions	\$222,110
Fees & Charges	\$2,000
Equipment - Technology	\$20,000
Total Expenses	<u>\$1,875,000</u>

Net Revenue (Deficit) \$117,000

REVENUE



F24: Corporations: 22%, Foundations: 23%, Government: 25%, Individuals 15%, Program Fees: 2% Investment: 3%

VOLUNTEERS

550
Volunteers

Over 1,700+
hours of
donated
time + over
\$52,000 of
in-kind time



PROGRAM PARTNERS

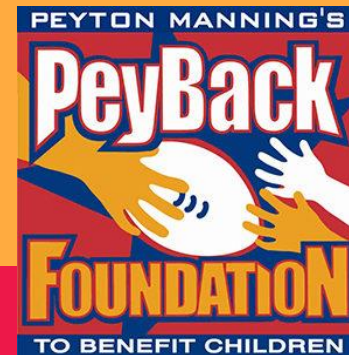


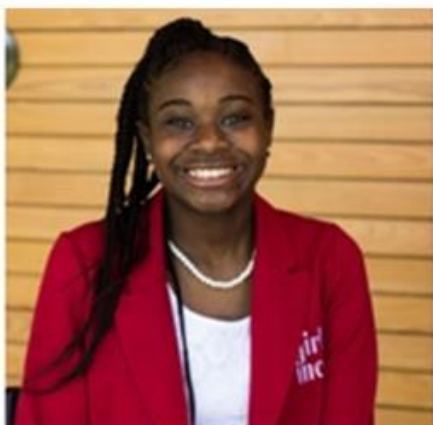
Ms. Corporate Manners



FedEx

Foundations and Corporations





**girls
inc.**
of Memphis



**girls
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